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MEDIA RELEASE



SPOTLIGHT-ON RATESDOTCA

Welland, ON – "Spotlight-On" is a look into Welland's new and existing businesses, providing a glimpse into what makes them a staple within the community. This month's Spotlight is on [RATESDOTCA](#).

RATESDOTCA Group Ltd. (formerly Kanetix Ltd.) expanded their operations into Welland in January 2019 and has been growing over the last few years. Employing 300 Niagara and Welland residents, RATESDOTCA recognizes talent from within; to date they have promoted 49 employees and look forward to more rising stars.

A proud Canadian company with over 20 years of experience, RATESDOTCA has been helping millions of shoppers make better insurance and financial decisions. You can compare quotes for

- Car insurance
- Home insurance
- Travel insurance
- Life insurance
- Mortgages and more

RATESDOTCA is your one-stop shop for all your needs. The launch of RATESDOTCA includes the re-brand of Kanetix Ltd.

RATESDOTCA has an in-house insurance brokerage, which is currently recruiting a mix of Sales and Service Brokers. The current goal is to hire an additional 50 individuals by June 7. All interested can apply directly to work@rates.ca. No insurance experience required, and complete training and licensing provided, including a new mentorship program for new hires!

RATESDOTCA ensures their newly licensed Sales Brokers "trainees" are successful by offering a peer-to-peer mentor program. Partnering trainees with experienced Brokers provides one on one coaching throughout their first few days and continues with one-hour one on one assistance.

Throughout the pandemic, to help employees stay connected, motivated, focused and assist with the elimination of stress, RATESDOTCA ensures all employees have options available to them, such as

- Online stretching and Yoga sessions (weekly)
- Online meditation (weekly)
- Online portal for access to mental health & wellness support features including articles, crisis and support websites, and emails

- Biweekly Friday Socials, an online event hosted by one employee with trivia, games, and group chats

RATESDOTCA <https://rates.ca> has quickly become a staple within the community; we look forward to their continued success.

– 30 –

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