



For Immediate Release
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THOROLD AND WELLAND SIGN MOU FOR JOINT PURCHASING

Welland, ON - The Mayors and CAOs of the cities of Thorold and Welland have signed a Memorandum of Understanding (MOU) to work together on joint purchasing and procurement initiatives.

Municipalities, as public sector corporations, purchase a lot of goods and services every year such as vehicles, equipment, road salt, paper towels, photocopy paper, toner cartridges, and computers.

“As municipal budgets continue to be stretched to fund core programs and services and invest in infrastructure and facilities, we need to find innovative ways to contain costs and find savings,” said Thorold CAO Manoj Dilwaria. “We’re looking forward to collaborating on some early wins, and expanding our partnership to include joint procurement initiatives such as Request for Proposals (RFPs) for various contracts such road reconstruction, sidewalk repairs, and explore opportunities to reduce the cost by taking advantage of economies of scale.”

“We’re purchasing many of the same capital and operational items every year; so it’s prudent and practical for us to work together with Thorold, as well as other municipalities, on joint purchasing to achieve better value and more competitive pricing,” said Welland CAO Gary Long. “This will translate into cost savings for our organizations and create financial flexibility in our budgets which ultimately benefits taxpayers.”

Both Thorold and Welland are members of the Niagara Public Purchasing Committee (NPPC) which is comprised of government, education, and health organizations from across the Niagara Region. The objective of this co-operative purchasing program is to derive the maximum value from each dollar spent, through co-operation and Professional Purchasing Procedures. Co-operative purchasing is a technique whereby a number of authorities agree, jointly, to invite quotations or tenders on selected commodities and services.

The MOU will be presented to the two Councils for final ratification.

Photo: Left to Right - CAO Gary Long, Mayor Ted Luciani, Mayor Frank Campion, CAO Manoj Dilwaria

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